



State Trading
(General) Corporation

STANDARD EOI SUBMISSION FORM

EXPRESSION OF INTEREST AIR CONDITIONERS

STC/EOI/2023/EE/01



Section II. Submission Data

ITB Clause Reference	A. General
ITB 1.1	The Purchaser is Sri Lanka State Trading (General) Corporation Ltd.
ITB 1.1	Air Conditioners, STC/EOI/2023/EE/01
ITB 4.4 ¹	Manufacturers, importers and local suppliers are allowed to bid
	B. Contents of Bidding Documents
ITB 7.1	<p>For <u>Clarification of bid purposes</u> only, the Purchaser's address is: Attention: Chairman Address: Sri Lanka State Trading (General) Corporation Ltd. 100, Nawam Mawatha, Colombo 02. Telephone: +940112384603/ General +940112422341 / +940112440880 Fax number: +940112447970 E mail address: lankagen@sltnet.lk / chairman@stc.lk</p>
	C. Preparation of Bids
ITB 22.2 (c)	All Bids shall bear "Supply of Air Conditioners, STC/EOI/2023/EE/01" on top left hand corner of envelopes
ITB 23.1	<p>For bid submission purposes, the Purchaser's address is:</p> <p>The Chairman Sri Lanka State Trading (General) Corporation Ltd 100, Nawam Mawatha, Colombo 02, Sri Lanka.</p> <p>The deadline for the submission of EOI is 09/10/2023 at 2.00pm (SL Time)</p>



Expression of Interest

Supply of Air Conditioners to Sri Lanka State Trading General Corporation

1.1. Company Details

Company Name	
Business Address & Contact Details	
Manufacturing Plant address & contact Details	

1.2. Contact Person

Contact	Detail
Name	
Organization	
Address	
Telephone	
Fax	
E – mail	

1.3. Financial Standing

Financial Data	2017	2018	2019	2020	2021	Average
Annual Revenue						
Profit before tax						
Cash and cash equivalents at the beginning of the year						
Net cash from operating, investing & financing activities.						
Cash and cash equivalents at year end						
Balance Sheet Status at year end:						
Equity						
Liabilities						

Note: Please provide the Management Accounts details for the year of 2021-22



1.4 Staff Resources

Include the following personal details for the current year and the previous years.

Average manpower	Year before last		Last year		This Year	
	Overall	Total for fields related to Bicycle related Projects	Overall	Total for fields related to Bicycle related Projects	Overall	Total for fields related to Bicycle related Projects
Permanent Staff Total						
Executive						
Technical Officers						
Sales man						
Supervisors						
Other staff						
Contract & Casual Total						
Technical Officers						
Sales man						
Supervisors						
Other staff						
Permanent staff as a proportion of total staff (%)	%	%	%	%	%	%

1.5 Manufacturing Resources Available

In the table below indicate the relevant Details

Location	Facility



2.0 Proposed Item Details

Se.No	Description Of Items to be Supplied	Brand / Model	*MOQ	Unit Price (Rs.)	Time Required to supply
01. Inverter Type					
Capacity					
	12,000				
	18,000				
	24,000				
02. Non inverter Type					
	12,000				
	18,000				
	24,000				

*MOQ- Minimum Order Quantity

Please include Drawings, Pictures and Detailed specifications of proposed products to your proposals.

Samples to be provided 1 item from each.

Designation & Name :

Signature :

Date :

2.1 Availability of Stocks in hand: 01..... 02.....

2.3 Proposed Time required for dispatch of Items after Order placed:

2.4 Availability of spare parts for after sales services:.....

2.5 Warranty terms and conditions:.....

2.5 Mode of payments :

- (a) Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the contract—has not been declared blacklisted by the National Procurement Agency;



- (b) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed
- (c) We understand that you are not bound to accept the lowest evaluated price or any other bid that you may receive.

Signed:

In the capacity of

Name:

Duly authorized to sign the EOI for and on behalf of:
.....

Dated on _____ day of _____, _____ *[insert date of signing]*



Manufacturer's Authorization

[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its bid, if so indicated in the BDS.]

Date: *[insert date (as day, month and year) of Bid Submission]*
No.: *[insert number of bidding process]*

To: *The Chairman / MD, Sri Lanka State Trading (General) Corporation Ltd
100, Nawam Mawatha, Colombo 02.*

WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 27 of the Conditions of Contract, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Duly authorized to sign this Authorization on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____ *[insert date of signing]*

