



State Trading
(General) Corporation

Invitation for Bid

Supply of 25 Mt of Barium Nitrate to Sri Lanka State Trading (General) Corporation Ltd. STC/CA/23/BN/01

Sri Lanka State Trading (General) Corporation Ltd
No: 100, Nawam Mawatha, Colombo 02. Sri Lanka
Tel: +94112422341 / +94112440880
Email: lankagen@slt.net.lk
Web: www.stc.lk

1. Instructions for bidding for supply of Barium Nitrate	
1.1	The Purchaser :- Sri Lanka State Trading (General) Corporation Limited herein called STC
1.2	The name and identification of the Bidding Invitation of bidding of International manufactures and exporters for supply of Barium Nitrate to STC, STC/CA/23/BN/01
1.3	Mandatory Requirements for Eligibility (A) Only International manufactures / Exporters are allowed 1. It has to be a registered establishment in the origin country. 2. It has to be a registered export establishment in the origin country for exporting Barium Nitrate. 3. Having Minimum Export Capacity of 1000MT during last 1 year Period. (B) Qualification requirements of suppliers included in point 4. 0 Declaration of the Exporter/manufacturer or (C) Certificate of analysis taken from Accredited laboratory in origin country SGS, BV or Intertek addressed to Sri Lanka State Trading (General) Corporation Limited with Reference number STC/CA/23/BN/01 (Specifications as per 3.0 Specifications For Exporting Barium Nitrate to Sri Lanka State Trading (General) corporation Ltd.)
1.4	The supplier shall submit below Documents along with Bidding form i. Manufacture's quality certificate ii. Material Safety data sheet (MSDS) iii. ISO Certificates iv. Packing particulars vi. <u>Sample Testing Report /Certificate of analysis</u> taken from Accredited laboratory in origin country SGS, BV or Intertek addressed to Sri Lanka State Trading (General) Corporation Limited with Reference number STC/CA/23/BN/01 (Specifications mentioned in 3.0 Specifications For Exporting Barium Nitrate to Sri Lanka) vii. International Quality Certificates of the Manufacturer/exporter
1.5	Selection Process 1) Selection will be done based on the final evaluation Department Procurement committee (Minor) 2) Evaluation of Mandatory Requirements for eligibility 3) Evaluation of Required Documents 4) Conformity to the Specifications

1.6	<p>Bidding forms shall include a suppliers declaration in favor of The Chairman, Sri Lanka State Trading (General) Corporation Limited, No.100, Nawam Mawatha, Colombo 02, Sri Lanka.</p>
1.7	<p>For clarifications please email, call or WhatsApp during the office hours from 8.30am to 4.30pm Manager (Procurement) Sri Lanka State Trading (General)Corporation Limited No. 100 ,Nawam Mawatha, Colombo 02, Sri Lanka.</p> <p>Telephone : +94 11 2422341/+94112440880 Extension 226 Mobile / (WhatsApp): +94776395944 Fax No 094 11 2447970 E-mail: dhanushka@stc.lk</p>
1.8	<p>Submission of Bidding Forms</p>
	<p>Properly filled, signed & stamped bidding document may be sent through email trade@stc.lk with Subject marked “Supply of Barium Nitrate to Sri Lanka State Trading (General) Corporation Ltd . -Number : STC/CA/23/BN/01” and courier/register post or deposit in the Procurement tender box provided for the purpose at the head office of Sri Lanka State Trading (General) Corporation Ltd. Addressed to The Chairman, Sri Lanka State Trading (General) Corporation Limited, No.100, Nawam Mawatha, Colombo 02, Sri Lanka. Closing Date Registration is :24th November 2023 Time: 10.00am (Colombo Time)</p>

2.0 Details of Exporter / Manufacturer

(Bid Number: STC/CA/23/BN/01)

2.1 Exporter Details	Supplier Response
Company Registered Name	
Registered Business Address & Contact Details	
Business Registration Number	(Please Attach copy of Business Registration)
Type of Business Registration (Partner /Pvt Ltd /Public Limited)	

2.2 Contact Person

Contact	Supplier Response
Contact Person Name	
Designation	
Address	
Telephone	
Fax	
E – mail	
Web Site	

2.3 Financial Standing (Audited) – Required Balance Sheets for Years

Financial Data	2020	2021	2022	2023	Average
Annual Revenue					

Note: Please attach the copies of Audited Financial Statements and Management Accounts details for the year of 2023

2.4 Production Capacity

In the table below indicate the relevant Details

Se.No	Factory Registered Name & Address With Contact Details	Annual Production Capacity (MT)
01		
02		

2.5 Proof of Exports of Barium Nitrate

Recent export shipments details

Se.No	Export Establishment Name	Quantity (MT)	Exporting Country	BL Number & Date
01				
02				
03				
04				
05				
07				
08				
09				
10				

3. Bid Submission Form

[The Bidder shall fill in this Form in accordance with the instructions indicated No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: [insert date (as day, month and year) of Bid Submission]

No.: **STC/CA/23/BN/01**

To: Chairman
Department Procurement Committee (Minor)
State Trading (General) Corporation Limited
No. 100, Nawam Mawatha,
Colombo 02. Sri Lanka

We, the undersigned, declare that:

- a) We have examined and have no reservations to the Bidding Documents,
- b) We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the Schedule of Requirements
- c) The total price of our Bid, including any discounts offered is: [insert the total bid price in words and figures in CIF Colombo and FOB in USD];.....
- d) Our bid shall be valid for the period of time specified in ITB Sub-Clause 19.1, from the date fixed for the bid submission deadline in accordance with ITB Sub Clause 23.1, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- e) If our bid is accepted, we commit to obtain a performance security in accordance with ITB Clause 43 and CC Clause 17 for the due performance of the Contract;
- f) We have no conflict of interest in accordance with ITB Sub-Clause 4.3;
- g) Our firm, its affiliates or subsidiaries including any subcontractors or suppliers for any part of the contract has not been declared blacklisted by the National Procurement Agency/ Department of Public Finance of Sri Lanka;
- h) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed.
- i) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.

Signed: [insert signature of person whose name and capacity are shown]

In the capacity of [insert legal capacity of person signing the Bid Submission Form]

Name: [insert complete name of person signing the Bid Submission Form]

Duly authorized to sign the bid for and on behalf of:
[insert complete name of Bidder]

Dated on _____ day of _____, _____ [insert date of signing]

Contact Details

Mobile Number
E-mail Address

4. Supply of 25mt of Barium Nitrate

PRICE SCHEDULE

1	2	3	4	5	6		
No	Description of Goods or related services (Insert the variety)	Price per MT in USD FOB	Price per MT in USD CIF	Total Price in USD FOB	Total Price in USD CIF		
	Twenty five metric tons of barium nitrate as per the given specifications						
	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Description</td> </tr> <tr> <td style="padding: 2px;"> Barium Nitrate Purity % by mass Min 99.5% Moisture % by mass Max.0.05% Water Insoluble % by mass Max.01 Iron,as FeMax.0.05 PH value 5- 8 Particle Size 150 mesh </td> </tr> </table>	Description	Barium Nitrate Purity % by mass Min 99.5% Moisture % by mass Max.0.05% Water Insoluble % by mass Max.01 Iron,as FeMax.0.05 PH value 5- 8 Particle Size 150 mesh				
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	Less Special Discounts Offered (if any)						
	Net Price after discounts						

Signature of the Bidder
Seal.....

Date.....

Company

Please place the signature and the company embossed seal

6. Section V. Schedule of Requirements

Contents

1. List of Goods and Delivery Schedule.....
2. Specifications.....

7.List of Goods and Delivery Schedule

Description of goods as per the given specifications	Quantity per container (MT)	No of 25kg Bags	Total Quantity MT	Agreed or not
			25MT	
Total				

Note: -

- 1) Orders will be placed in lots depending on the market situation
- 2) Supplier should be able to deliver goods within 2-3 weeks (21 Days)from the date of the confirmed purchase order.
- 3) Volume of consignment per container 20'in MT.....
- 4) Port of Shipment.....
- 5) Partial Shipments : Not Allowed

Specifications For Exporting Barium Nitrate to Sri Lanka

3.1 Payment Terms & Copy Shipping Documents

Se.No.	Specifications	STC Requirement	Supplier's Response
1	Terms of Payment	LC	
2	Copy Documents required being available on arrival of shipments to Colombo port.	Yes	

3.2 Specifications for Barium Nitrate to Sri Lanka State Trading (General) Corporation Ltd.

Component	STC Required Value	Supplier Response
Country of Origin		
HS Code	2834.29.90	
Product description	Barium Nitrate	
Purity % by mass	Min 99.5%	
Moisture % by mass	Max.0.05%	
Water Insoluble % by mass	Max.01	
Iron,as Fe	Max.0.05	
PH value	5- 8	
Particle Size	150 mesh	

C. Packing & Labeling Information

Pack Size – 25kg

The 25 M/tons of Barium Nitrate Power should be packed in 25 Kg. net Capacity polypropylene – 2ply bags. The bags to be woven with P.P inner lining of minimum gauge 350 and sealed so as to avoid absorption of carbon dioxide and moisture from the atmosphere and capable of withstanding transport by sea, rail handling and storage.

Bag Markings will be given at the time of

Each bag shall be marked legibly and indelibly or a label shall be attached to the bag, with the following information.

- (1) Manufacturer's name or registered trade mark;
- (2) The word 'Barium Nitrate';
- (3) The country of Origin;
- (4) Batch number;
- (5) Mass of the material in the container;
- (6) Percentage of Barium nitrate;
- (7) Pictorial marking for 'Oxidizing Material'
- (8) Date of Production

D. Delivery Schedule of Goods

All deliveries of the product shall complete by 30/12/2023

E. Shipping Details /Packing

Description	Supplier Response
Loading Capacity for 20FT FCL (25kg Bags)	

Signature

In the capacity of(Designation/ Authorized by owner, Directors of the Company) Authorization letter required to be attached from Owners, Directors
Name:

Full name &Address of the Company:
..... (place official stamp)

9. Section VI. Conditions of Contract

1. Definitions

1.1 The following words and expressions shall have the meanings hereby assigned to them;

- a) “Contract” means the contract Agreement entered into between the Purchaser and the Supplier; together with the Contract Documents referred to therein including all attachments, appendices and all documents incorporated by reference therein.
- b) “Contract Documents” means the documents listed in the Contract Agreement, including any amendments thereto.
- c) “Contract Price” means the price payable to the Supplier as specified in the Contract Agreement, subject to such additions and adjustments thereto or deductions therefrom, as may be made pursuant to the Contract.

d) “Day” means calendar day.

		h) “Completion” means the fulfillment of the supply of Goods to the Destination specified and completion of the Related Services by the Supplier in accordance with the terms and conditions set forth in the Contract.
		i) “CC” means the Conditions of Contract.
		j) “Goods” means all of the commodities, raw material, machinery and equipment and/or other materials that the Supplier is required to supply to the Purchaser under the contract.
		k) “Purchaser” means the entity purchasing the Goods and Related Services, as specified in the contract Data.
		l) “Related Services” means the services incidental to the supply of the goods, such as insurance, installation, training and initial maintenance and other such obligations of the Supplier under the Contract.
		m) “Subcontractor” means any natural person, private or government entity, or a combination of the above, to whom any part of the Goods to be supplied or execution of any part of the Related Services is subcontracted by the supplier.
		n) “Supplier” means the natural person, private or government entity, or a combination of the above whose bid to perform the Contract has been accepted by the Purchaser and is named as such in the Contract Agreement.
		o) “The Project Site,” where applicable, means the place named in the Contract Data. .
2. Contract Documents	2.1	Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary and mutually explanatory. The Contract Agreement shall be read as a whole.

3. Fraud and Corruption	3.1	The Government of Sri Lanka requires the Purchaser as well as bidders, suppliers, contractors and consultants to observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy.
		<ul style="list-style-type: none"> ▪ “corrupt practice” means offering giving receiving or soliciting, directly or indirectly of anything of value to influence the action of a public official in the procurement process or in contract execution;
		<ul style="list-style-type: none"> ▪ “fraudulent practice” means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract;
		<ul style="list-style-type: none"> ▪ “collusive practice” means a scheme or arrangement between two or more bidders with or without the knowledge of the Purchaser to establish bid prices at artificial noncompetitive levels; and
		<ul style="list-style-type: none"> ▪ “coercive practice” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract:
4. Interpretation	4.1	If the context so requires it, singular means plural and vice versa.

Entire agreement.

Bid Number STC/CA/23/BN/01

Declaration of the Exporter/Manufacturer

- a) I understand that technical specification of the shipment documents shall be matched with the specification of the actual product. If any shipment is not align with the required specification full container will be returned and exported to origin country and full value of consignment should be reimbursed by the Supplier including shipping, delivery & statutory charges in the destination country within 14 days of such rejection..
- b) Our firm, its affiliates or subsidiaries including any subcontractors or suppliers for any part of the contract has not been declared blacklisted by Sri Lanka and the National Procurement Agency of Sri Lanka.
- c) Tender documents without below attachments will not be considered qualified for the supply of Barium Nitrate

The supplier shall submit below Documents along with bidding form

- i. Export quantity in MT for of Barium Nitrate for the year 2020 up to September 2023
- ii. Business registration certificate has to be Submitted
- iii. Export Establishment Certificate
- iv. Audited Financial Statements for the years – 2020,2021,2022&Management Accounts for 2023

v. Certificate of Origin (COO) of last 3 shipment issued by Relevant Government Authority

vi. **Sample Testing Report /Certificate of analysis** taken from Accredited laboratory in origin country SGS, BV or Intertec addressed to Sri Lanka State Trading (General) Corporation Limited with Reference number STC/CA/23/BN/01 (Specifications mentioned in 3.0 Specifications For Exporting Barium Nitrate to Sri Lanka State Trading (General Corporation Ltd.)

vii. International Quality Certificates available for the manufacturer /exporter

d) I understand that Submission of false documents & false information for the bidding may result in blacklisting the Export Establishment & Related Firms for supply of any consignment to Sri Lankan Territory for next 5 years' time.

By signing below, I'm taking full responsibility personally and as a part of Corporate Responsibility and liability to understand, accept and practice above terms (a),(b) (c) , (d)

Signature

In the capacity of (Designation/ Authorized by owner, Directors of the Company) Authorization letter required to be attached from Owners, Directors

Name:

Full name & Address of the Company:

.....

Contact Details: Mobile No; WhatsApp no :

Email Address:

Dated on _____ day of _____, _____ *[insert date of signing]*

(Place official stamp here)

Manufacturer's Authorization Letter

< LETTER HEAD OF SHIPPER >

Manufacturer's Authorization

Date:

Barium Nitrate, No.: STC/CA/23/BN/01

To: *The Chairman / MD, Sri Lanka State Trading (General) Corporation Ltd
100, NawamMawatha, Colombo 02.*

WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with - Product Specifications, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Duly authorized to sign this Authorization on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____ *[insert date of signing]*