



State Trading
(General) Corporation

**Expression of Interest with Price Quoting for
Supply of 1000 Mt of Skinned Non Split Black Gram to Sri
Lanka State Trading (General) Corporation Ltd.**

STC/EF/BG/2024/001

Sri Lanka State Trading (General) Corporation Ltd
No: 100, NawamMawatha, Colombo 02. Sri Lanka
Tel: +94112422341 / +94112440880
Email: lankagen@slt.net.lk
Web: www.stc.lk

INVITATION FOR EXPRESSION OF INTEREST

MINISTRY OF FINANCE ECONOMIC STABILIZATION AND NATIONAL POLICIES

EOI & PRICE QUOTE FOR SUPPLY AND DELIVERY OF 1000 MT SKINNED NON SPLIT BLACK GRAM SEEDS (UNDU SEEDS/) TO SRI LANKA STATE TRADING (GENERAL) CORPORATION LIMITED.

BID Number: STC/EF/BG/2024/001

Sri Lanka State Trading (General) Corporation Limited, which is a fully Government owned self-financed Corporation operated under the Ministry of Finance, Economic Stabilization & National Policies, has been authorized to import thousand metric tons of Skinned non Split Black Gram Seeds (Undu Seeds). STC called expression of interest along with price quotation from eligible and qualified suppliers for the procurement of thousand metric tons of Skinned non Split Black Gram Seeds (Undu Seeds).

If further information is required can be obtained from The Manager Procurement, Sri Lanka State Trading (General) Corporation Ltd, No. 100, Nawam Mawatha, Colombo 02, Sri Lanka on working days from 9.00 am to 4.30 pm.(Colombo Time) Telephone +94 11 2432679 Fax +94112447970 Mobile (WhatsApp): +94776395944

E-mail:dhanushka@stc.lk

1. EOI will be opened to international suppliers

Quantity	Expected Delivery Period	Bid Bond	Bid Bond Validity	Performance Bond
1000 Metric Tons of Skinned non Split Black Gram Seeds	As per the delivery schedule	0.5 % from bid value in USD	From 28 /03/2024 up to 30/05/2024	5% of Quoted value in USD

2. Properly sealed EOI documents along with required certificates in duplicate may be sent through the courier / registered post or hand delivered by agent along with the cover marked top left-hand corner of the envelope “**EOI & PRICE QUOTE FOR SUPPLY AND DELIVERY OF 1000 MT SKINNED NON SPLIT BLACK GRAM SEEDS TO SRI LANKA STATE TRADING (GENERAL) CORPORATION LIMITED - Number : STC/EF/BG/2024/001**” and sent to the Chairman, 1st Floor, Main Lobby, Sri Lanka State Trading (General) Corporation. No. 100, Nawam Mawatha, Colombo 02.

OR

Submit a softcopy of the document to locked email tender@stc.lk with the subject marked “**EOI & PRICE QUOTE FOR SUPPLY AND DELIVERY OF 1000 MT SKINNED NON SPLIT BLACK GRAM SEEDS TO SRI LANKA STATE TRADING (GENERAL) CORPORATION LIMITED -Number :STC/EF/BG/2024/001**” on or before 28th March 2024 10.00 a.m. Colombo. Late Bids shall not be accepted.

3. EOI calling will be closed soon after above mentioned time (28th March 2024 10.00 a.m. Colombo) and opened immediately in the presence of the suppliers’ or authorized representatives who chose to attend.

4. All bids should accompany receipt for a not-refundable Bidding fee of USD 100 paid through online link <https://www.stc.lk/blackgram>/or deposit to below account number

Sri Lanka State Trading (General) Corporation Limited
Account No: 004-1-001-2-0210918
People's Bank Corporate Banking Division, Head Office
Swift Code – PSBKLKLX

1. Instructions for Quotes for supply of skinned non split black gram seeds	
1.1	The Purchaser :- Sri Lanka State Trading (General) Corporation Limited herein called STC
1.2	The name and identification of the EOI Invitation of EOI of International Mill/ Farms and Exporters for EOI & Price Quote For Supply And Delivery Of 1000 Mt Skinned Non Split Black Gram Seeds (Undu Seeds/ To Sri Lanka State Trading (General) Corporation Limited.
1.3	Mandatory Requirements (A) Only International Mills/Farms/Exporters are allowed (B) Mill/ Farm / Exporter Company Registration Requirement, 1. It has to be a registered establishment in the origin country. 2. It has to be a registered export establishment in the origin country for exporting black grain seeds for 3. Farm registration & Exportlicense as the case may be taken for current year (2024) from the origin country 4. Having Minimum Export Capacity of 5,000 MT during last 1 year Period. (C)Qualification requirements of suppliers included in point 5. 0 Declaration of the Exporter/Farm (D) Certificate of analysis in origin country SGS, BV or Intertec addressed to Sri Lanka State Trading (General) Corporation Limited with Reference number STC/EF/BG/2024/001 (Specifications should be complied with as per 3.0 Specifications For Skinned non Split Black Gram Seeds)
1.4	The supplier shall submit below Documents along with EOI form i. Confirmation for export quantity in MT for of Skinned non Split Black Gram Seeds for the year 1 st January 2022 up to 31 st December 2023. ii. Business registration certificate has to be Submitted iii. Export Establishment Certificate iv. Audited Financial Statements for the years – 2020,2021,2022 v. Certificate of Origin (COO) of last 3 shipment issued by Relevant Government Authority vi. International surveyor test report for recent export order for each product needs to be attached
1.5	Evaluation Process 1) Mandatory Requirements for Registration (1.3) 2) Required Documents (1.4) 3) Conformity to the Specifications (3.0)

<p>1.6</p>	<p>EOI forms shall include a bid bond in favor of The Chairman, Sri Lanka State Trading (General) Corporation Limited, No.100, Nawam Mawatha, Colombo 02, Sri Lanka.</p>
<p>1.7</p>	<p>For clarifications please email, call or WhatsApp during the office hours from 8.30am to 4.30pm Manager (Procurement) Sri Lanka State Trading (General)Corporation Limited No. 100 ,NawamMawatha, Colombo 02, Sri Lanka.</p> <p>Telephone : +94 11 2422341/+94112440880 Extension 226 Mobile / (WhatsApp): +94776395944 Fax No 094 11 2447970 E-mail: dhanushka@stc.lk</p>
<p>1.8</p>	<p>Submission of EOI Forms</p>
	<p>Properly sealed EOI documents along with required certificates in duplicate may be sent through the courier / registered post or hand delivered by agent along with the cover marked top left-hand corner of the envelope“EOI & PRICE QUOTE FOR SUPPLY AND DELIVERY OF 1000 MT SKINNED NON SPLIT BLACK GRAM SEEDS TO SRI LANKA STATE TRADING (GENERAL) CORPORATION LIMITED - Number : STC/EF/BG/2024/001”and sent to the Chairman, 1st Floor, Main Lobby, Sri Lanka State Trading (General) Corporation. No. 100, Nawam Mawatha, Colombo 02. <i>OR</i> Submit a softcopy of the document to locked email tender@stc.lk with the subject marked “EOI & PRICE QUOTE FOR SUPPLY AND DELIVERY OF 1000 MT SKINNED NON SPLIT BLACK GRAM SEEDS TO SRI LANKA STATE TRADING (GENERAL) CORPORATION LIMITED -Number :STC/EF/BG/2024/001”on or before 28thMarch 2024 10.00 a.m. Colombo. Late Bids shall not be accepted.</p>

2.0 Details of Exporter / Farm

(EOI Number: STC/EF/BG/2024/001)

2.1 Exporter Details	Supplier Response
Company Registered Name	
Registered Business Address & Contact Details	
Business Registration Number	(Please Attach copy of Business Registration)
Farm Address & contact Details	
Type of Business Registration (Partner /Pvt Ltd /Public Limited)	

2.2 Contact Person

Contact	Supplier Response
Contact Person Name	
Designation	
Address	
Telephone	
Fax	
E – mail	
Web Site	

2.3 Financial Standing (Audited) – Required Balance Sheets for Years

Financial Data	2020	2021	2022	2023	Average
Annual Revenue					

Note: Please attach the copies of Audited Financial Statements and Management Accounts details for the year of 2023

2.4 Farm Registered Name, Address & Production Capacity

In the table below indicate the relevant Details

Se.No	Farm Registered Name & Address With Contact Details	Annual Production Capacity (MT)
01		
02		

Note : Attach Farm certificate from issued by relevant department or authority of the origin Country including Farm Full Name and Full address. (If full name is not indicated it won't be considered for evaluation)

2.5 Proof of Exports of Skinned non Split Black Gram Seeds

Recent export shipments details

Se.No	Export Establishment Name	Quantity (MT)	Exporting Country	BL Number & Date
01				
02				
03				
04				
05				
07				
08				
09				
10				

Note: Please attach recent 10 Nos BL's

2.6 Details of Stock/Warehouse Location

Se. No	Address of the Warehouse	Status of Ownership (Rented/ Owned / Leased)	Warehouse Capacity (MT)	Available Stock (MT)	Production Year/Month

Note: Please attach a proof of ownership for each warehouse

3.0 Specifications for Exporting Skinned non Split Black Gram to Sri Lanka

3.1 Payment Terms & Copy Shipping Documents

Se.No.	Specifications	STC Requirement	Supplier's Response
1	Terms of Payment	LC	
2	Copy Documents required being available on arrival of shipments to Colombo port.	Yes	

3.2 Specifications for Black Gram Seeds

Component	STC Required Value	Supplier Response
Country of Origin		
Crop Year & Month		
HS Code	0713.31.22	
Variety	Whole seeds of VignaMungo (L) Hepper	
Grade	01	
Should comply with the Food Act No 26 of 1980, Sri Lanka SLS	Yes	
Grading Quality		
Moisture % (Maximum)	12	
Foreign Materials % (Maximum)	1	
Damaged / Immature / Discolored seeds % (Maximum)	4	
Type admixture % (Maximum)	6	
Immature grain % (Maximum)	3	
General Condition		
Cereals and Pulses (including spilt pulses and the flours made from them)	Free from objectionable foreign odours and any added coloring matter	
Acid Insoluble Ash (Silicious Matter) % (Maximum)	1	
Insect and Fungal Infestation	Free	
Objectionable odour	Free	
Pest Infestation	Free	
Black gram shall be in the form of well-filled seeds with prominent phylum skinned non split		

A. Other Common Requirements

Description	STC Requirement	Supplier Response
Should not originate from genetically modified seeds	Nil	
Insect damaged grain: Grains that are partially or wholly damaged by insects.	Nil	
Immature grain: Grains which are not fully developed, normally smaller in size than the mature grain, shrivelled and off colored.	Nil	
Objectionable foreign odour: Odours which are entirely foreign to black grain and which, because of their presence, render black grain unfit for its normal commercial usage.	Nil	
Foreign matter: All matter other than black gram (whether whole or broken). Foreign matter includes such things as sand/stones, seeds of weed, stalks, fibrous matter, insect debris and other food grains.	Nil	
Pest infestation: Presence of live insects or other organisms, or their eggs and/or other developmental stages.	Nil	

C. Packing & Labeling Information**Bulk packs – 25kg**

Should supply commercial packs in 25kg printed as per the details that will be provided by the purchaser in two colors and to be packed in woven polypropylene bags with inner HDPE lining. The mouth of each bag shall be securely stitched.

Bag Markings will be given at the time of

Each bag shall be marked legibly and indelibly or a label shall be attached to the bag, with the following information.

- (1) Name of commodity
- (2) Trade mark;
- (3) Net mass in Kg;
- (4) Type;
- (5) Grade of Product;
- (6) Name and address of the producer or trader (Country of Origin)
- (7) Month and year of harvest

D. Delivery Schedule of Goods

- 1) All deliveries of the product shall complete by 30/04/2024. Supplier should be able to deliver goods immediately (Preferably within 7 days from the date of the order) to reach Colombo Port.

E. Shipping Details /Packing

Description	Supplier Response
-------------	-------------------

Loading Capacity for 20FT FCL (25kg Bags)	
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Signature

In the capacity of(Designation/ Authorized by owner, Directors of the Company) Authorization letter required to be attached from Owners, Directors

Name:

Full name & Address of the Company:

..... (place official stamp)

G. deriuqeR stnemucoD gnippihS

1. Commercial invoice
2. Bill of Lading
3. The Certificate of Origin issued by the Chamber of Commerce of nigirO tnevelerCountry
4. Packing List
5. Certificate of fumigation issued by a company approved by the Plant Protection Organization of nigirO Country.
6. raeY porCCertificate .rerutcafunaM morf
7. Certificate of Phytosanitary issued by the Plant Protection Authority nigirO tneveler eht foCountry
8. Loading Port Report from SGS or BV
9. Weight and Quality Certificate VB ro SGS morf

tropeR yavruS tnednepdni esuoheraW/ tnempihserP.10

VB ro SGS

Independent Surveyor Pre Shipment llufrepor for against the Required Specifications, heavy metal gntiseT (including Lead-Pb Arsenic-As and Cadmium-Cd), Packing and Quality of Product.

htiw bal defitireC morf etacfitireC htlaeH .11Conformity for "Fit for human consumption" .

12. BL or Sea Way Bill

F. Sample for Evaluation

Samples Required 3 Nos packs of 1kg (total 3 kg)

(Samples shipping/ Courier Information required to be submitted with the application)

4.0 Procurement of Black Gram Seeds

4.1 PRICE SCHEDULE

Item Description	Price per MT in USD FOB	Price per MT in USD CIF	Total Pricing USD FOB	Total Pricing USD CIF
Thousand metric tons of Skinned non Split Black Gram Seeds (Undu Seeds) as per the given specifications				
Large - Mass of 1000 grains above 60g				

4.2 Delivery Schedule

Description of goods as per the given specifications	MT per 20Ft container	No of containers per shipment		Total Quantity offered MT	Shipment period No of days from the date of the order to Colombo port		Port of Loading
		Minimum	maximum		Minimum	maximum	
Total							

Note: -

- 2) Orders will be placed in lots depending on the market situation
- 3) Supplier should be able to deliver goods immediately (Preferably within 7 days from the date of the order) to reach Colombo Port.

Bid Submission Form

[The Bidder shall fill in this Form in accordance with the instructions indicated No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date: [insert date (as day, month and year) of Bid Submission]

No.: STC/EF/BG/2024/001

To: **Chairman,**

Sri Lanka State Trading (General) Corporation Limited

No. 100, Nawam Mawatha,

Colombo 02. Sri Lanka

We, the undersigned, declare that:

- a) We have examined and have no reservations to the Bidding Documents,
- b) We offer to supply in conformity with the Bidding Documents and in accordance with the Delivery Schedules specified in the Schedule of Requirements
- c) The total price of our Bid, including any discounts offered is: [insert the total bid price in words and figures in CIF Colombo and FOB in USD];.....
- d) Our bid shall be valid for the period of time specified in ITB Sub-Clause 19.1, from the date fixed for the bid submission deadline in accordance with ITB Sub Clause 23.1, and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- e) If our bid is accepted, we commit to obtain a performance security in accordance with ITB Clause 43 and CC Clause 17 for the due performance of the Contract;
- f) We have no conflict of interest in accordance with ITB Sub-Clause 4.3;
- g) Our firm, its affiliates or subsidiaries including any subcontractors or suppliers for any part of the contract has not been declared blacklisted by the National Procurement Agency/ Department of Public Finance of Sri Lanka;
- h) We understand that this bid, together with your written acceptance thereof included in your notification of award, shall constitute a binding contract between us, until a formal contract is prepared and executed.
- i) We understand that you are not bound to accept the lowest evaluated bid or any other bid that you may receive.

Signed: [insert signature of person whose name and capacity are shown]

In the capacity of [insert legal capacity of person signing the Bid Submission

Form]

Name: [insert complete name of person signing the Bid Submission Form

Duly authorized to sign the bid for and on behalf of:

[insert complete name of Bidder]

Dated on _____ day of _____, _____ [insert date of signing]

Contact Details

Mobile Number

E-mail Address

Bid Bond

[This Bank Guarantee form shall be filled in accordance with the instructions indicated in brackets] _____

[insert issuing agency's name, and address of issuing branch or office]

Beneficiary:

The Secretary Ministry of Finance Economic Stabilization and National Policies

Date [insert (by issuing agency) date]

BID BOND No. [insert (by issuing agency) number]

We have been informed that _____
----- [insert (by issuing agency) name of the Bidder; if a joint venture, list complete legal names of partners] (hereinafter called "the Bidder") has submitted to you its bid dated -----
----- [insert (by issuing agency) date] (hereinafter called "the Bid") for the supply of [insert name of Supplier] under Invitation for Bids No. STC/EF/BG/2024/001

Furthermore, we understand that, according to your conditions, Bids must be supported by a Bid Guarantee.

At the request of the Bidder, we _____ [insert name of issuing agency] hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of USD (USDOnly) upon receipt by us of your first demand in writing accompanied by a written statement stating that the Bidder is in breach of its obligation(s) under the bid conditions, because the Bidder:

- a) has withdrawn its Bid during the period of bid validity specified; or
- b) does not accept the correction of errors in accordance with the Instructions to Bidders (hereinafter "the ITB"); or
- c) having been notified of the acceptance of its Bid by the Purchaser during the period of bid validity, (i) fails or refuses to execute the Contract Form, if required, or (ii) fails or refuses to furnish the Performance Security, in accordance with the ITB.

This Guarantee shall expire: (a) if the Bidder is the successful bidder, upon our receipt of copies of the Contract signed by the Bidder and of the Performance Security issued to you by the Bidder; or (b) if the Bidder is not the successful bidder, upon the earlier of (i) our receipt of a copy of your notification to the Bidder that the Bidder was unsuccessful, otherwise it will remain in force up to 31st January 2024.

Consequently, any demand for payment under this Guarantee must be received by us at the office on or before that date. _____

[Signature(s) of authorized representative

Performance Security

[Note: the purchaser is required to fill the information marked as "*" and delete this note prior to selling of the bidding document]

[The issuing agency, as requested by the successful Bidder, shall fill in this form in accordance with the instructions indicated]

-----[Issuing Agency's Name, and Address of Issuing Branch or Office] _____

* **Beneficiary:** -----[Name and Address of Employer] --

Date: _____

PERFORMANCE GUARANTEE No.: _____

We have been informed that -----[name of Supplier]
(hereinafter called "the Supplier") has entered into Contract No. -----
--

[reference number of the contract] dated _____ with you,
for the
----- supply of [name of contract and brief description] (hereinafter called
"the Contract").

Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.

At the request of the Supplier, we ----- [name of Agency]
hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of -----
-----[amount in figures] (_____) [amount in words], such sum
being
payable in the types and proportions of currencies in which the Contract Price is payable, upon receipt by us of your first demand in writing accompanied by a written statement stating that the Contractor is in breach of its obligation(s) under the contract, without your needing to prove or to show grounds for your demand or the sum specified therein.

This guarantee shall expire, no later than the day of,
20.....

[Insert date, 28 days beyond the scheduled completion date including the warranty period] and any demand for payment under it must be received by us at this office on or before that date.

[Signature(s)]

5. Declaration of the Exporter/Farm

- a) I understand that Samples of each shipment have to be approved by the relevant Department of Sri Lankas (SLS) before releasing any shipment. If any shipment is rejected the full container will be returned and exported to origin country and full value of consignment should be reimbursed by the Supplier including shipping, delivery & statutory charges in the destination country within 14 days of such rejection.
- b) Our firm, its affiliates or subsidiaries—including any subcontractors or suppliers for any part of the contract—has not been declared blacklisted by relevant authorized institute by Sri Lanka and the National Procurement Agency of Sri Lanka.
- c) Bidding without below attachments will not be considered qualified.

The supplier shall submit below Documents along with bidding form

- i. Export quantity in MT for of Black Gram Seeds for the year 1st January 2022 up to 31st December 2023.
- ii. Business registration certificate has to be Submitted
- iii. Export Establishment Certificate
- iv. Audited Financial Statements for the years – 2020,2021,2022
- v. Certificate of Origin (COO) yb deussi tnempihis 3 tsal fo Relevant Government Authority
- vi. **Sample Testing Report /Certificate of analysis** taken from Accredited laboratory in origin country SGS, BV or Intertec addressed to Sri Lanka State Trading (General) Corporation Limited with Reference number STC/EF/BG/2024/001 (Specifications mentioned in 3.0 Specifications For Exporting Skinned non Split Black Gram Seeds)
- vii. International Quality Certificates of the farm / exporter

d) I understand that Submission of false documents & false information the registration form may result in blacklisting the Export Establishment & Related Farms for supply of any consignment to Sri Lankan Territory for next 5 years' time.

By signing below , I'm taking full responsibility personally and as a part of Corporate Responsibility and liability to understand , accept and practice above terms (a),(b) (c) , (d)

Signature

In the capacity of (Designation/ Authorized by owner, Directors of the Company) Authorization letter required to be attached from Owners, Directors

Name:

Full name & Address of the Company :

.....

Contact Details : Mobile No ; Whatsappno :

Email Address :

Dated on _____ day of _____, _____ [insert date of signing]

(Place official stamp here)

6. Manufacturer's Authorization Letter

< LETTER HEAD OF SHIPPER >

Manufacturer's Authorization

Date:

To: *The Chairman / MD, Sri Lanka State Trading (General) Corporation Ltd
100, NawamMawatha, Colombo 02.*

WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with - Product Specifications, with respect to the Goods offered by the above firm.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Duly authorized to sign this Authorization on behalf of: *[insert complete name of Bidder]*

Dated on _____ day of _____, _____ *[insert date of signing]*